

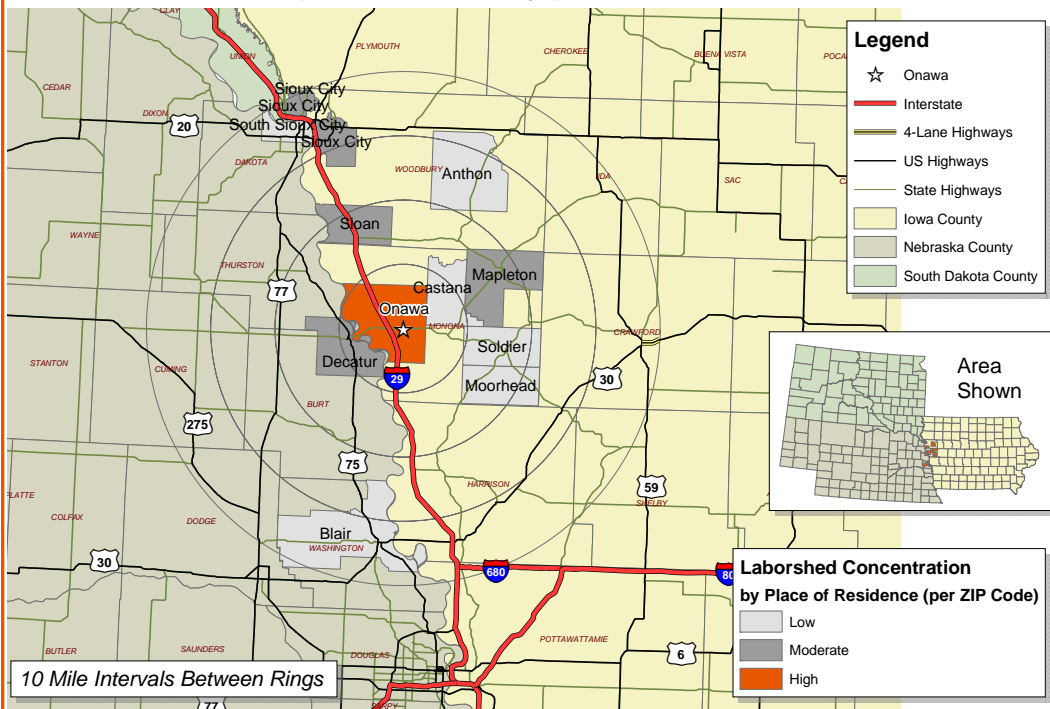
# Labor Characteristics

## Wholesale & Retail Sale

### Monona County, IA



#### Concentration of those with transferable experience/skills by place of residence



Workers who have transferable experience/skills are currently commuting an average of 11 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 17 miles one way for the right employment opportunity.

#### Employment Status:

##### 61.2% Employed

- 30.0% of the employed are willing to change employment

##### 14.4% Unemployed

##### 12.2% Homemakers, Not Employed

##### 12.2% Retired

#### Education Levels:

- 65.3% Education beyond high school
- 16.3% Associate degree
- 8.2% Trade certified
- 4.1% Vocational training
- 10.2% Undergraduate degree
- 4.1% Postgraduate degree

#### Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 82.6%
- Varied shifts (2nd, 3rd, & split) - 34.8%
- Job sharing - 47.8%
- Job teams - 82.6%
- Seasonal work - 59.1%
- Temporary work - 54.5%

#### Other Facts:

- 60.5% paid hourly wage
- 67.3% are/were employed full-time
- 18.4% are/were employed part-time
- 10.2% are/were self-employed
- 10.0% hold more than one job
- Currently working an average of 40 hrs/week

#### Current Benefits:

- Health/medical insurance - 95.2%
- Pension/retirement/401K - 52.4%
- Dental coverage - 42.9%
- Paid vacation - 38.1%
- Disability insurance - 14.3%
- Paid sick leave - 9.5%
- Paid holidays - 9.5%

#### Desired Benefits:

(by percent of interest)

- Health/medical insurance - 77.8%
- Pension/retirement/401K - 33.3%
- Dental coverage - 27.8%
- Paid vacation - 22.2%
- Vision coverage - 16.7%
- Disability insurance - 5.6%
- Paid holidays - 5.6%
- Stock options - 5.6%
- Flextime - 5.6%

#### Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
  - Sioux City Journal
  - Omaha World-Herald
  - Onawa Democrat
- The Internet
  - [www.monster.com](http://www.monster.com)
  - [www.careerbuilder.com](http://www.careerbuilder.com)
- Networking through family, friends, acquaintances
- Local Iowa Workforce Development Centers

#### Potential Available Labor Per Occupational Category:

##### Business Operations:

- Managers - 1,316
- Supervisors - 185
- Buyers - 187
- Computer Support Specialists - 376
- Customer Service Representatives - 190
- Office Clerks - 378

##### Wholesale & Retail:

- Supervisors - 1,316
- Bartenders - 374
- Cashiers - 377
- Cooks - 375
- Maintenance & Repair - 379
- Millwrights - 191
- Pharmacists - 373
- Pharmacy Technicians & Aides - 752
- Prepress Technicians - 188
- Production Workers - 193
- Residential Advisors - 183
- Sales Representatives - 189
- Sales Workers - 564
- Sewing Machine Operators - 184

##### Material Movers:

- Supervisors - 186
- Automotive Service Technicians - 188
- Sales Drivers - 376
- Truck Drivers - 192

An estimated total of **9,212** people in the Laborshed area

#### Underemployment:

Total Underemployment - 8.2%

- Low hours - 2.0%
- Mismatch of skills - 0.0%
- Low income - 8.2%

IWD only counts individuals once when estimating Total Underemployment.



The Iowa Workforce Development Region (IWD) 12 aggregate wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

Information was compiled by Iowa Workforce Development using 2008 Laborshed data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Automotive Service Technicians and Mechanics	49-3023	\$ 18.11	\$ 13.04	\$ 20.65	\$ 18.94
Bartenders	35-3011	\$ 8.34	\$ 7.18	\$ 8.91	\$ 8.22
Cashiers	41-2011	\$ 7.56	\$ 6.41	\$ 8.12	\$ 7.42
Chief Executives	11-1011	\$ 61.64	\$ 36.51	>\$70	\$ 56.80
Computer Support Specialists	15-1041	\$ 16.87	\$ 12.85	\$ 18.87	\$ 16.88
Driver/Sales Workers	53-3031	\$ 12.08	\$ 6.20	\$ 15.02	\$ 12.10
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand	53-1021	\$ 20.68	\$ 14.98	\$ 23.53	\$ 21.31
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 20.17	\$ 12.76	\$ 23.87	\$ 19.54
First-Line Supervisors/Managers of Retail Sales Workers	41-1011	\$ 18.92	\$ 11.56	\$ 22.61	\$ 16.21
Human Resources Managers, All Other	11-3049	\$ 36.17	\$ 22.85	\$ 42.83	\$ 39.11
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$ 15.02	\$ 9.89	\$ 17.60	\$ 14.70
Managers, All Other	11-9199	\$ 33.82	\$ 11.27	\$ 45.09	\$ 30.94
Millwrights	49-9044	\$ 14.89	\$ 10.06	\$ 17.30	\$ 11.89
Office Clerks, General	43-9061	\$ 11.36	\$ 8.13	\$ 12.97	\$ 11.06
Parts Salespersons	41-2022	\$ 11.29	\$ 7.32	\$ 13.28	\$ 9.08
Pharmacists	29-1051	\$ 44.16	\$ 34.66	\$ 48.91	\$ 44.32
Pharmacy Aides	31-9095	\$ 12.85	\$ 10.42	\$ 14.06	\$ 12.67
Prepress Technicians and Workers	51-5022	\$ 14.62	\$ 10.66	\$ 16.59	\$ 13.04
Production Workers, All Other	51-9199	\$ 14.14	\$ 9.82	\$ 16.30	\$ 14.11
Retail Salespersons	41-2031	\$ 10.69	\$ 6.42	\$ 12.82	\$ 8.82
Sales and Related Workers, All Other	41-9099	\$ 15.74	\$ 9.03	\$ 19.10	\$ 15.05
Sewing Machine Operators	51-6031	\$ 9.27	\$ 6.57	\$ 10.63	\$ 9.92
Truck Drivers, Heavy and Tractor-Trailer	53-3032	\$ 15.84	\$ 10.76	\$ 18.38	\$ 15.33
Wholesale and Retail Buyers, Except Farm Products	13-1022	\$ 19.79	\$ 11.92	\$ 23.72	\$ 20.33

This Iowa Wage Survey for the Iowa Workforce Development (IWD) Region 12 service area was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 12 service area. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at [www.iowaworkforce.org](http://www.iowaworkforce.org).

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