

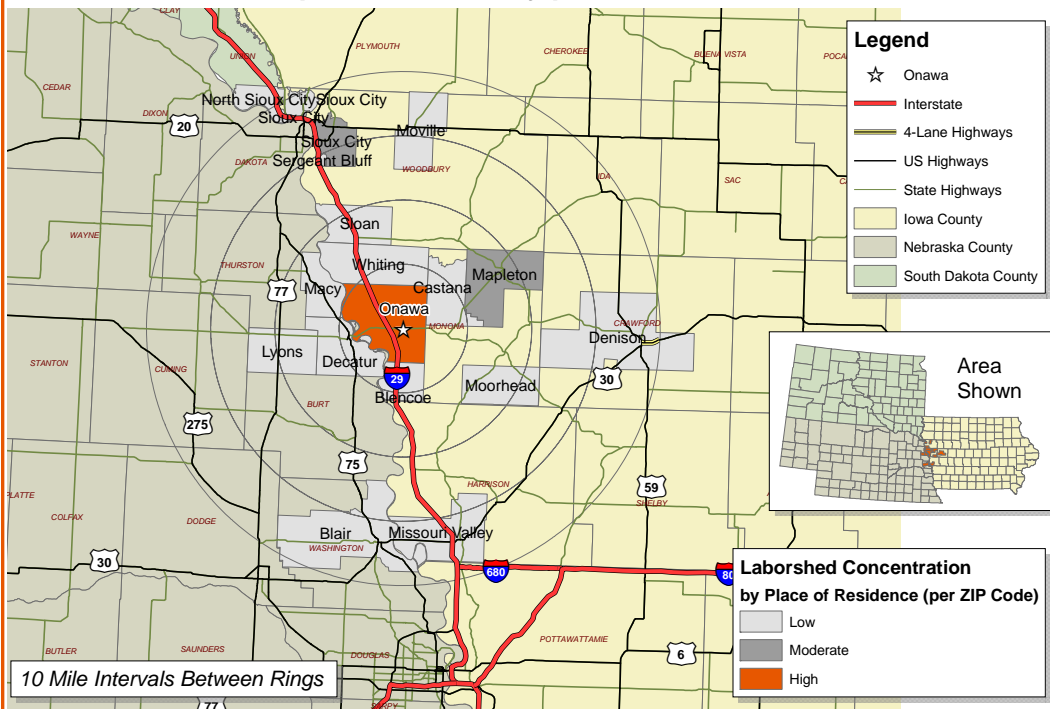
Labor Characteristics

Financial Services

Monona County, IA



Concentration of those with transferable experience/skills by place of residence



Potential Available Labor Per Occupational Category: Business Operations:

- Managers - 916
- Account Collectors & Billing Clerks - 366
- Accountants & Auditors - 180
- Business Operation Specialists - 917
- Clerks, All Other - 2,015
- Compliance Officers - 185
- Computer Support Specialists - 549
- Customer Service Reps - 551
- Editors - 182
- Employment Specialists - 184
- Financial Specialists - 365
- Human Resources & Training - 179
- Insurance Claims Processors - 548
- Legal Assistants & Clerks - 733
- Loan Officers - 550
- Logisticians - 183
- Management Analysts - 186
- Market Analysts - 367
- Sales Agents - 1,099
- Sales Workers - 1,465
- Secretaries & Office Support - 1,832
- Telemarketers - 181

An estimated total of 13,733 people in the Laborshed area

Workers who have transferable experience/skills are currently commuting an average of 12 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 15 miles one way for the right employment opportunity.

Employment Status:

81.3% Employed

- 26.2% of the employed are willing to change employment

5.3% Unemployed

6.7% Homemakers, Not Employed

6.7% Retired

Education Levels:

- 70.7% Education beyond high school
- 17.3% Associate degree
- 2.7% Trade certified
- 5.3% Vocational training
- 22.6% Undergraduate degree
- 1.3% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 79.2%
- Varied shifts (2nd, 3rd, & split) - 25.0%
- Job sharing - 25.0%
- Job teams - 79.2%
- Seasonal work - 33.3%
- Temporary work - 45.8%

Other Facts:

- 57.1% paid hourly wage
- 82.7% are/were employed full-time
- 14.7% are/were employed part-time
- 2.7% are/were self-employed
- 11.5% hold more than one job
- Currently working an average of 40 hrs/week

Current Benefits:

- Health/medical insurance - 85.5%
- Pension/retirement/401K - 74.5%
- Dental coverage - 43.6%
- Paid vacation - 38.2%
- Paid sick leave - 36.4%
- Paid holidays - 29.1%
- Vision coverage - 21.8%
- Life insurance - 18.2%
- Disability insurance - 7.3%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 86.4%
- Pension/retirement/401K - 31.8%
- Dental coverage - 31.8%
- Paid vacation - 13.6%
- Vision coverage - 13.6%
- Paid sick leave - 9.1%
- Paid holidays - 9.1%

Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
 - Sioux City Journal
 - Omaha World-Herald
- The Internet
 - www.monster.com
 - www.hotjobs.com
 - www.careerbuilder.com
- Networking through family, friends, acquaintances
- Local Iowa Workforce Development Centers

Underemployment:

Total Underemployment - 1.3%

- Low hours - 0.0%
- Mismatch of skills - 0.0%
- Low income - 1.3%

IWD only counts individuals once when estimating Total Underemployment.



The Iowa Workforce Development Region (IWD) 12 aggregate wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

Information was compiled by Iowa Workforce Development using 2008 Laborshed data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 25.95	\$ 16.88	\$ 30.49	\$ 24.64
Advertising Sales Agents	41-3011	\$ 13.60	\$ 6.27	\$ 17.27	\$ 12.49
Bill and Account Collectors	43-3011	\$ 12.87	\$ 9.73	\$ 14.43	\$ 12.67
Billing and Posting Clerks and Machine Operators	43-3021	\$ 12.48	\$ 9.95	\$ 13.75	\$ 12.51
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 13.38	\$ 9.38	\$ 15.38	\$ 13.05
Budget Analysts	13-2031	\$ 25.96	\$ 19.15	\$ 29.37	\$ 26.80
Business Operations Specialists, All Other	13-1199	\$ 22.26	\$ 10.36	\$ 28.20	\$ 21.25
Claims Adjusters, Examiners, and Investigators	13-1031	\$ 22.55	\$ 12.13	\$ 27.75	\$ 25.06
Computer and Information Systems Managers	11-3021	\$ 39.05	\$ 26.82	\$ 45.17	\$ 38.66
Computer Programmers	15-1021	\$ 26.93	\$ 20.34	\$ 30.23	\$ 25.23
Computer Support Specialists	15-1041	\$ 16.87	\$ 12.85	\$ 18.87	\$ 16.88
Computer Systems Analysts	15-1051	\$ 27.06	\$ 17.96	\$ 31.62	\$ 27.69
Executive Secretaries and Administrative Assistants	43-6011	\$ 15.98	\$ 11.47	\$ 18.24	\$ 14.78
Financial Analysts	13-2051	\$ 31.92	\$ 21.40	\$ 37.18	\$ 30.95
Financial Managers	11-3031	\$ 39.70	\$ 25.41	\$ 46.86	\$ 39.05
Financial Specialists, All Other	13-2099	\$ 19.04	\$ 13.52	\$ 21.78	\$ 17.64
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	\$ 19.04	\$ 6.21	\$ 25.46	\$ 15.02
Insurance Claims and Policy Processing Clerks	43-9041	\$ 11.57	\$ 10.32	\$ 12.19	\$ 11.04
Insurance Sales Agents	41-3021	\$ 24.62	\$ 11.59	\$ 31.14	\$ 18.07
Legal Secretaries	43-6012	\$ 15.88	\$ 13.38	\$ 17.12	\$ 16.39
Loan Counselors	13-2071	\$ 15.14	\$ 14.04	\$ 15.70	\$ 14.73
Loan Officers	13-2072	\$ 23.46	\$ 15.65	\$ 27.38	\$ 21.60
Logisticians	13-1081	\$ 32.01	\$ 19.26	\$ 38.38	\$ 27.99
Management Analysts	13-1111	\$ 38.67	\$ 22.27	\$ 46.88	\$ 38.81
Market Research Analysts	19-3021	\$ 19.89	\$ 13.48	\$ 23.08	\$ 17.64
Office and Administrative Support Workers, All Other	43-9199	\$ 12.55	\$ 7.58	\$ 15.03	\$ 12.75
Office Clerks, General	43-9061	\$ 11.36	\$ 8.13	\$ 12.97	\$ 11.06
Paralegals and Legal Assistants	23-2011	\$ 16.84	\$ 14.04	\$ 18.24	\$ 17.03
Payroll and Timekeeping Clerks	43-3051	\$ 15.08	\$ 11.75	\$ 16.75	\$ 14.16
Personal Financial Advisors	13-2052	\$ 26.91	\$ 15.37	\$ 32.69	\$ 24.86
Receptionists and Information Clerks	43-4171	\$ 10.42	\$ 7.61	\$ 11.81	\$ 10.45
Sales and Related Workers, All Other	41-9099	\$ 15.74	\$ 9.03	\$ 19.10	\$ 15.05
Sales Managers	11-2022	\$ 39.53	\$ 22.89	\$ 47.85	\$ 37.51
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$ 35.67	\$ 16.73	\$ 45.13	\$ 23.79
Telemarketers	41-9041	\$ 10.14	\$ 8.64	\$ 10.89	\$ 10.47

This Iowa Wage Survey for the Iowa Workforce Development (IWD) Region 12 service area was produced by the Workforce Data & Business Development Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 12 service area. The source of the wage and employment data is the 2007 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.

For more information regarding the Monona County Laborshed Study contact:

Sara Struble, Executive Director
 Monona County Economic Development Partnership
 418 East Iowa Avenue
 P.O. Box 135
 Onawa, IA 51040
 Office: 712-433-4493
 Cell: 712-333-4281
 Fax: 712-433-2725
 Email: mcedp@longlines.com
www.mcedp.com

